



# first mortgage managers



Signed for and on behalf of the manager, First Mortgage Managers Limited:



Simon Cotter



Date: 12 June 2025

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# **Directory**

# **The Manager**

First Mortgage Managers Limited 15 First Avenue PO Box 13083 Tauranga 3141

Attention: Chief Investment Officer Phone: 0800 321 113 Email: invest@fmt.co.nz www.fmt.co.nz

# **Directors of the Manager**

Michael John Smith (Chairman) Greig Anthony Allison Phillip Graeme Bell Kylie Jane Boyd Simon Roger Cotter Craig Norman Haycock Mark Joseph Synnott

# The Supervisor

**Trustees Executors Limited** 51 Shortland Street, Auckland 1010

Attention: Client Manager - Corporate Trustee Services Phone: 0800 878 783

# **The Auditors**

**KPMG** Level 2 247 Cameron Road Tauranga



# Chairman's Report

We are pleased to present the financial statements for the First Mortgage Trust Group Investment Fund for the year ending 31 March 2025.

Despite challenging economic conditions, First Mortgage Trust has delivered another year of strong performance. We are proud to report continued growth in both funds under management and our investor base. This reflects the Fund's resilient track record and the trust our investors continue to place in us.

For the year, the Fund achieved an annualised pre-tax return of 7.46%, after fees and expenses. This strong result demonstrates our ability to deliver consistent returns, even in a declining interest rate environment.

Our investment philosophy remains unchanged: prudent risk management, strong relationships with borrowers, and an unwavering commitment to protecting and growing investor capital.

As First Mortgage Managers Limited approaches our 30th anniversary, we remain focused on delivering stable, long-term value for our investors.

Thank you for your continued support.

Michael Smith Chairman

First Mortgage Managers Limited

# **Statement of comprehensive income** For the year ended 31 March

	Note	2025 \$000's	2024 \$000's
		400.055	100.007
Interest income - loans to customers		139,255	128,306
Interest income - bank deposits		15,933	14,542
Lending Fees		4,569	4,270
Total interest and fee income		159,757	147,118
Management fees	5	26,945	25,661
	6	1,150	1,000
Supervisor fees	_	•	•
Other expenses	7	402	413
Increase / (decrease) in impairment allowance	9b	12	(2,094)
Bad debts written off	9c	226	308
Total expenses		28,735	25,288
Net profit for the year before tax		131,022	121,830
Income tax expense	8	1,143	1,667
·		•	
Net profit for the year and total comprehensive income		129,879	120,163

# **Statement of changes in equity** For the year ended 31 March

	Retained earnings \$000's	Investors' funds \$000's	Total equity \$000's
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Balance at 1 April 2023	9,279	1,603,756	1,613,035
Total comprehensive income	120,163	-	120,163
Contributions by and distributions to investors			
Distributions to investors	(115,961)	-	(115,961)
Units issued during the year	-	363,761	363,761
Units redeemed during the year	-	(293,649)	(293,649)
Total contributions by and distributions to investors	(115,961)	70,112	(45,849)
Balance at 31 March 2024	13,481	1,673,868	1,687,349
Balance at 1 April 2024	13,481	1,673,868	1,687,349
Total comprehensive income	129,879	-	129,879
Contributions by and distributions to investors			
Distributions to investors	(126,810)	-	(126,810)
Units issued during the year	-	533,893	533,893
Units redeemed during the year	-	(304,511)	(304,511)
Total contributions by and distributions to investors	(126,810)	229,382	102,572
Balance at 31 March 2025	16,550	1,903,250	1,919,800

# **Statement of financial position** As at 31 March

	Note	2025 \$000's	2024 \$000's
Assets			
Cash and cash equivalents	10a	199,328	195,307
Term deposits - current portion	10b	97,000	54,000
Interest and fees receivable	14b	12,024	8,082
Prepayments		59	66
Loans to customers – current portion	9a	1,290,338	1,187,744
Total current assets		1,598,749	1,445,199
Term deposits – non-current portion	10b	15,000	-
Loans to customers – non-current portion	9a	262,378	262,378
Total non-current assets		328,490	262,378
Total assets		1,927,239	1,707,577
Liabilities			
Trade and other payables	11	6,948	6,306
Distribution payable		-	13,624
Taxation payable / (receivable)		491	298
Total current liabilities		7,439	20,228
Net Assets		1,919,800	1,687,349
Equity			
Investors' funds	12	1,903,250	1,673,868
Retained earnings	13	16,550	13,481
Total Investors Equity		1,919,800	1,687,349

# Statement of cash flows

For the year ended 31 March

	Note	2025 \$000's	2024 \$000's
Cash flows from operating activities			
Interest and fees received		98,476	102,694
Cash paid to suppliers		(27,891)	(26,836)
Income taxes paid		(950)	(990)
Net cash from operating activities	15	69,635	74,868
Cash flows from investing activities			
Repayment of loans by customers		903,468	855,028
Advances of loans to customers		(1,000,073)	(906,727)
Decrease / (Increase) in short term deposits		(58,000)	9,048
Net cash from investing activities		(154,605)	(42,651)
Cash flows from financing activities*			
Proceeds from issue of units		416,133	274,196
Distributions to investors		(109,413)	(72,192)
Redemption of units		(217,729)	(233,661)
Net cash from financing activities		88,991	(31,657)
Net increase in cash and cash equivalents		4,021	560
Cash and cash equivalents at beginning of year		195,307	194,747
Cash and cash equivalents at end of year	10a	199,328	195,307

<sup>\*</sup>Cash flows from financing activities excludes non-cash transfers between investor accounts and funds.



For the year ended 31 March 2025

#### 1. REPORTING ENTITY

First Mortgage Trust Group Investment Fund ("FMT GIF") is an unlisted open end Group Investment Fund domiciled in New Zealand.

First Mortgage Managers Limited (the "Manager") in its capacity as the manager of FMT GIF is a Financial Market Conduct (FMC) reporting entity under the Financial Markets Conduct Act 2013.

tees Executors Limited (the "Supervisor") is the trustee and supervisor of FMT GIF.

The FMT GIF was established on 20 February 2001, pursuant to a trust deed between the Supervisor and the Manager as varied by deed dated 13 August 2003, a deed of amendment and restatement dated 14 September 2015, a deed of amendment and restatement dated 25 October 2019, and a deed of amendment and restatement dated 21 December 2021 ("Trust Deed").

The FMT GIF financial statements have been prepared by the manager for the year ending 31 March 2025 in accordance with the Financial Reporting Act 2013, the Financial Markets Conduct Act 2013 and the provisions of the Trust Deed.

The FMT GIF is primarily involved in facilitating the collective investment in loans secured by first ranking mortgages over land and buildings.

#### 2. BASIS OF PREPARATION

#### (a) Statement of compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP") and comply with New Zealand Equivalents to International Financial Reporting Standards ("NZ IFRS"), and other applicable Financial Reporting Standards as appropriate for tier 1 profit-oriented entities. The financial statements also comply with the requirements of International Financial Reporting Standards ("IFRS").

The financial statements were approved by the Directors of the Manager on 12 June 2025.

#### (b) Basis of preparation

The measurement base adopted is that of historical cost unless stated otherwise in specific accounting policies. The going concern basis and the accrual basis of accounting have been adopted.

The methods used to measure fair values for disclosure purposes are discussed further in note 4.

#### (c) Functional and presentation currency

The FMT GIF only holds investments in New Zealand which are denominated in New Zealand dollars.

These financial statements are presented in New Zealand dollars which is the FMT GIF's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest thousand dollars.

#### (d) Use of estimates and judgements

The preparation of these financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

These estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

Information about critical judgements made by management in applying accounting policies that have the most significant effect on the amount recognised in the financial statements are described in notes 9 (b) and 14 (b) and relates to the measurement of loans to customers. Readers should carefully consider these disclosures considering the inherent uncertainty described below.

Economic forecasts remain subject to a high degree of uncertainty. Risks to the economic outlook include the impact of interest rates and inflation, unemployment peaking, natural hazards, climate change, and increased geopolitical tensions around the world.

The FMT GIF has developed various accounting estimates in these financial statements based on forecasts of economic conditions which reflect expectations and assumptions as of 31 March 2025 about future events that are reasonable in the circumstances. There is a considerable degree of judgement involved in preparing forecasts. The underlying assumptions are also subject to uncertainties which are often outside the control of FMT GIF. Accordingly, actual economic conditions and outcomes could be different from those forecast, and the effect of those differences may significantly impact accounting estimates included in these financial statements.

The significant accounting estimates impacted by these forecasts and associated uncertainties are predominantly related to expected credit losses and recoverable amount assessments relating to financial assets.

# 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

#### (a) Financial assets and liabilities

#### i. Recognition and initial measurement

Non-derivative financial instruments comprise of loans to customers, interest receivables, cash and cash equivalents, short term

A financial instrument is recognised if FMT GIF becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if FMT GIF's contractual rights to the cash flows from the financial asset expires or if FMT GIF transfers the financial asset to another party without retaining control or substantially all the risks and rewards of the asset. Regular way purchases and sales of financial assets are accounted for at settlement date. Financial liabilities are derecognised if FMT GIF's obligations specified in the contract expire or are discharged or cancelled.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss (FVTPL), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

For the year ended 31 March 2025

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (a) Financial assets and liabilities (continued)

#### ii. Classification and subsequent measurement

#### ► Financial assets

On initial recognition, a financial asset is classified as measured at either amortised cost or FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as FVTPL:

- · it is held within a business model whose objective is to hold assets to collect contractual cashflows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

All financial assets not classified as measured at amortised cost as described above are measured at FVTPL. On initial recognition, FMT GIF may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost, at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets – Business model assessment

FMT GIF assesses the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed, and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether
  management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching
  the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realising cash flows
  through the sale of the assets;
- · how the performance of the portfolio is evaluated and reported to FMT GIF's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how
  those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with FMT GIF's continuing recognition of the assets.

Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

Financial assets - Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, FMT GIF considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual Cash flows such that it would not meet this condition. In making this assessment, FMT GIF considers:

- · contingent events that would change the amount or timing of cash flows;
- · terms that may adjust the contractual coupon rate, including variable-rate features;
- · prepayment and extension features; and
- terms that limit FMT GIF's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract.

▶ Financial assets – Subsequent measurement and gains and losses

Financial assets are subsequently measured at amortised cost using the effective interest method. The amortised cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognised in profit or loss. Any gain or loss on derecognition is recognised in profit or loss.

▶ Financial liabilities – Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortised cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognised in profit or loss. Any gain or loss on derecognition is also recognised in profit or loss.

# iii. Derecognition of Financial Instruments

#### Financial assets

Financial assets are derecognised when the contractual rights to receive the cash flows from the financial assets have expired. Derecognition also occurs when the FMT GIF transfers the rights to receive the contractual cash flows in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred or in which FMT GIF neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

When FMT GIF enters into transactions whereby it transfers assets recognised in its statement of financial position but retains either all or substantially all of the risks and rewards of the transferred assets, the transferred assets are not derecognised.



For the year ended 31 March 2025

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (a) Financial assets and liabilities (continued)

#### iii. Derecognition of Financial Instruments (continued)

#### Financial liabilities

Financial liabilities are derecognised when the contractual obligations are discharged or cancelled or expire. FMT GIF also derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognised at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognised in profit or loss.

#### iv. Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position only when FMT GIF currently has a legally enforceable right to set off the amounts and there is an intention and ability to either settle them on a net basis or to realise the asset and settle the liability simultaneously.

#### (b) Investors' Funds

FMT GIF classifies financial instruments issued as financial liabilities or equity instruments in accordance with the substance of the contractual terms of the instruments.

FMT GIF units are puttable instruments and meet the criteria required under NZ IAS 32 Financial Instruments to be classified as

A puttable financial instrument that includes a contractual obligation for FMT GIF to repurchase or redeem that instrument for cash or another financial asset is classified as equity if it meets all of the following conditions:

- it entitles the holder to a pro rata share of FMT GIF's net assets in the event of FMT GIF's liquidation;
- · it is in the class of instruments that is subordinate to all other classes of instruments;
- · all financial instruments in the class of instruments that is subordinate to all other classes of instruments have identical
- apart from the contractual obligation for FMT GIF to repurchase or redeem the instrument for cash or another financial asset, the instrument does not include any other features that would require classification as a liability; and
- · the total expected cash flows attributable to the instrument over its life are based substantially on the profit or loss, the change in the recognised net assets or the change in the fair value of the recognised and unrecognised net assets of FMT GIF over the life of the instrument.

# (c) Impairment

# i. Financial instruments

FMT GIF recognises loss allowances for expected credit losses (ECLs) on financial assets measured at amortised cost.

FMT GIF measures loss allowances at an amount equal to lifetime ECLs, except for the following, which are measured at 12-month ECLs:

- debt securities that are determined to have low credit risk at the reporting date; and
- other debt securities and bank balances for which credit risk (i.e. the risk of default occurring over the expected life of the financial instrument) has not increased significantly since initial recognition.

Loss allowances for trade receivables are always measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, FMT GIF considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on FMT GIF's historical experience and informed credit assessment and including forward-looking information.

FMT GIF assumes the credit risk on a financial asset has increased significantly if it is more than 30 days past due.

FMT GIF considers a financial asset to be in default when:

- the borrower is unlikely to pay its credit obligations to FMT GIF in full, without recourse by FMT GIF to actions such as realising security (if any is held); or
- the financial asset is more than 90 days past due; or
- the borrower is in default.

Lifetime ECLs are the ECLs that result from all possible default events over the expected life of a financial instrument.

12-month ECLs are the portion of ECLs that result from default events that are possible within the 12 months after the reporting date (or a shorter period if the expected life of the instrument is less than 12 months).

The maximum period considered when estimating ECLs is the maximum contractual period over which FMT GIF is exposed to

ECLs are discounted at the effective interest rate of the financial asset.

ECLs are a probability-weighted estimate of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that FMT GIF expects to receive).

# iii. Credit-impaired financial assets

At each reporting date, FMT GIF assesses whether financial assets carried at amortised cost are credit impaired. A financial asset is credit impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.



For the year ended 31 March 2025

#### 3. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### (c) Impairment (continued)

#### iii. Credit-impaired financial assets (continued)

Evidence that a financial asset is credit impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or being more than 90 days past due;
- the restructuring of a loan or advance by the FMT GIF on terms that the FMT GIF would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

#### iv. Presentation of allowance for ECL in the Statement of financial position

Loss allowances for financial assets measured at amortised cost are deducted from the gross carrying amount of the assets.

#### v. Write-off

The gross carrying amount of a financial asset is written off when FMT GIF has no reasonable expectations of recovering a financial asset in its entirety or a portion thereof. FMT GIF individually assesses the financial assets, with respect to the timing and amount of write-off, based on whether there is a reasonable expectation of recovery. FMT GIF expects no significant recovery from the amount written off, however, financial assets that are written off could still be subject to enforcement activities in order to comply with FMT GIF's procedures for recovery of amounts due.

#### (d) Interest income

Interest income comprises interest on funds invested in bank deposits or loaned to customers. Interest income is recognised as it accrues, using the effective interest method.

#### (e) Income tax expense

This is a Category B Group Investment Fund; therefore, no taxation is payable by FMT GIF on amounts distributed to investors within 6 months of balance date. The income distributed to investors is liable for tax in the hands of the investor, unless the investor is exempt from tax.

FMT GIF is liable to pay tax on any undistributed surplus.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (f) New standards adopted and interpretations not yet effective

Where a new or revised standard is not effective for the period ended 31 March 2025, these have not been applied in preparing these financial statements.

#### 4. DETERMINATION OF FAIR VALUES

Several of FMT GIF's policies and disclosures require the determination of fair value, for both financial assets and liabilities. Fair values have been determined for disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (a) Loans to customers and other receivables

The fair value of loans to customers and other receivables determined for disclosure purposes is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

#### (b) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.



For the year ended 31 March 2025

#### **5. MANAGEMENT FEES**

	Year to 31 March 2025 \$000's	Year to 31 March 2024 \$000's
Average daily balance of FMT GIF	1,747,011	1,631,777
Management fees	26,542	24,888
Additional costs	403	773
Total management fees	26,945	25,661

The Manager of FMT GIF is entitled to a management fee of 1.5% plus GST (if any) per annum calculated on the average daily balance of FMT GIF. The Manager charged the full management fee during the year ending 31 March 2025. To reimburse the Manager for expenses incurred in collecting overdue mortgages, the Manager may charge an amount equal to half of the penalty interest (if any) received on those loans.

During the year \$568,146 of penalty interest was charged by FMT GIF (2024: \$1,285,700) of which \$281,164 was remitted to the Manager and the remaining \$282,765 (2024: \$642,850) remained within FMT GIF. In addition, the Manager is permitted to be reimbursed out of FMT GIF for all costs, expenses and liabilities incurred whilst acting for FMT GIF.

#### 6. SUPERVISOR FEES

	Year to 31 March 2025 \$000's	Year to 31 March 2024 \$000's
Average daily balance of FMT GIF	1,747,011	1,631,777
Supervisor fees	917	867
Additional costs	233	133
Total Supervisor fees	1,150	1,000

The Supervisor receives an amount not greater than 0.1% plus GST (if any) per annum calculated on the average daily balance of FMT GIF. In addition, the Supervisor is permitted to be reimbursed out of FMT GIF for all costs, expenses and liabilities incurred whilst acting for FMT GIF.

#### 7. OTHER EXPENSES

	Year to 31 March 2025 \$000's	Year to 31 March 2024 \$000's
Administration expenses	214	245
Auditor's remuneration to KPMG comprises:		
Audit or review of financial statements (note i)	161	136
Audit-related services:		
Audit of the Investor Register (note ii)	5	4
Legal Fees (note iii)	22	28
Total other expenses	402	413

#### Notes:

- i. Fees for the review of the interim financial statements and annual audit of the financial statements of FMT GIF.
- ii. The audit of the Investor Register and statutory Supervisor reporting.
- iii. Legal fees incurred in relation to a range of services.

#### 8. INCOME TAX EXPENSE IN THE STATEMENT OF COMPREHENSIVE INCOME

	Year to 31 March 2025 \$000's	Year to 31 March 2024 \$000's
Current tax (refund)/expense		
Current period	1,143	1,667
Total income tax expense / (refund)	1,143	1,667
Reconciliation of effective tax rate:		
Net Profit for the year before tax	131,022	121,830
Beneficiary income	(126,941)	(115,875)
Total	4,081	5,955
Income tax using FMT GIF's domestic tax rate of 28%	1,143	1,667
Total	1,143	1,667

For the year ended 31 March 2025

# 9. LOANS TO CUSTOMERS, IMPAIRMENT ALLOWANCE AND BAD DEBTS WRITTEN OFF

#### (a) Loans to customers

	31 March 2025 \$000's	31 March 2024 \$000's
Gross loans to customers	1,607,716	1,454,183
Impairment allowance	(2,360)	(2,619)
Specific allowance	(1,528)	(1,442)
Total loans to customers	1,603,828	1,450,122
Current portion	1,290,338	1,187,744
Non-current portion	313,490	262,378
Total loans to customers	1,603,828	1,450,122

Loans to customers have stated interest rates ranging between 7.50% and 10.00% (2024: 7.50% and 10.50%). Up to 7% per annum interest, in addition to the stated interest rate, may be charged in instances where a loan is in default.

The following movements in loans to customers occurred during the year:

	31 March 2025 \$000's	31 March 2024 \$000's
Opening balance	1,450,122	1,351,529
New loans advanced	995,551	902,210
Capitalised interest and lending fees	57,154	44,883
Expenses and fees charged to customers	4,522	4,517
Repayment of existing loans	(903,694)	(855,293)
Change in impairment allowance	173	2,276
Total loans to customers	1,603,828	1,450,122

#### (b) Impairment allowance

#### (i) Expected Credit Losses

The table below presents a breakdown of gross financial assets where there has been a change in impairment allowance with stage allocation by asset classification, including off balance sheet exposures.

	Gross exposure Im			Impairment	allowance			
As at 31 March 2025	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's
Loans to customers at amortised cost	1,513,415	68,695	25,606	1,607,716	1,878	158	1,690	3,726
Off balance sheet loan commitments	214,700	602	179	215,481	157	1	4	162
Total	1,728,115	69,297	25,785	1,823,197	2,035	159	1,694	3,888

	Net exposure						
As at 31 March 2025	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's			
Loans to customers at amortised cost	1,511,537	68,537	23,916	1,603,990			
Off balance sheet loan commitments	214,543	601	175	215,319			
Total net exposure	1,726,080	69,138	24,091	1,819,309			

- Stage 1: 94.8% of gross exposure is in Stage 1 and has not experienced a significant increase in credit risk since origination (2024: 94.0%).
- Stage 2: 3.8% of gross exposure is in Stage 2 and has seen an increase in credit risk since origination (2024: 5.0%).
- Stage 3: 1.4% of gross exposure is in Stage 3 which is credit impaired including defaulted assets (2024: 1.0%).

		Gross ex	posure		Impairment allowance				
As at 31 March 2024	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's	
Loans to customers at amortised cost	1,356,880	81,117	16,187	1,454,184	1,974	282	1,670	3,926	
Off balance sheet loan commitments	173,470	425	11	173,906	134	1	-	135	
Total	1,530,350	81,542	16,198	1,628,090	2,108	283	1,670	4,061	

	Net exposure						
As at 31 March 2024	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's			
Loans to customers at amortised cost	1,354,906	80,834	14,517	1,450,257			
Off balance sheet loan commitments	173,336	424	11	173,771			
Total net exposure	1,528,242	81,258	14,528	1,624,028			

For the year ended 31 March 2025

#### 9. LOANS TO CUSTOMERS, IMPAIRMENT ALLOWANCE AND BAD DEBTS WRITTEN OFF (continued)

#### (b) Impairment allowance (continued)

#### (ii) Analysis of loans to customers at amortised cost

The table below presents Gross exposure, Impairment allowance and Coverage ratio by stage allocation and business segment. The net exposure is provided in order to reconcile to the balance sheet.

		Gross exposure Impairment allowance Coverage ratio (Impairment allowance / Gross			Impairment allowance			-	xposure)			
As at 31 March 2025	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's	Stage 1 %	Stage 2 %	Stage 3 %	Total %
Residential home	151,376	8,782	16,619	176,777	37	3	1,562	1,602	0.02	0.03	9.39	0.91
Residential rental/ apartments	318,878	30,778	-	349,656	524	77	-	601	0.16	0.25	-	0.17
Residential development	521,542	7,840	3,544	532,926	105	2	7	114	0.02	0.03	0.20	0.02
Commercial loans	511,673	20,330	4,828	536,831	1,189	73	107	1,369	0.23	0.35	2.24	0.25
Rural loans	9,946	965	615	11,526	23	3	14	40	0.23	0.31	2.27	0.35
Total loans to customers at amortised cost	1,513,415	68,695	25,606	1,607,716	1,878	158	1,690	3,726	0.12	0.23	6.57	0.21
Impairment allowanc	e on loans t	o custome	ers	3,726								
Impairment allowand loan commitments	e from off b	oalance she	eet	162								
Less: Impairment allo	wance			3,888								
Total net exposure				1,603,828								

- · Stage 1 assets impairment is calculated based on a 12-month expected loss. Coverage for these performing non-deteriorated assets is 0.12% (2024: 0.14%).
- Stage 2 assets have seen a significant increase in credit risk but are not defaulted and are largely performing. Under IFRS 9, these assets require a lifetime expected loss to be held. Coverage for stage 2 assets is 0.23 % (2024: 0.35%).
   Stage 3 assets coverage ratio increases to 6.57% (2024: 10.3%). Stage 3 includes defaulted. Some of these assets remain
- subject to collections activities and this, along with collateral holdings, reduces expected loss levels for these assets.

		Gross av	Gross exposure Impairment allowance				Coverage ratio					
		01033 67	фозоге		mpaninene anovanee			(Impairment allowance / Gross exposure			xposure)	
As at 31 March 2024	Stage 1 \$000's	Stage 2 \$000's	Stage 3 \$000's	Total \$000's	Stage 1 \$000's	Stage 2 \$000's	<b>Stage 3</b> \$000's	Total \$000's	Stage 1 %	Stage 2 %	Stage 3 %	Total %
Residential home	153,292	10,896	5,805	169,993	39	5	1,451	1,495	0.02	0.05	25.00	0.88
Residential rental/ apartments	295,985	25,122	1,319	322,426	636	100	29	765	0.21	0.40	2.12	0.24
Residential development	453,774	9,898	2,161	465,833	92	4	4	100	0.02	0.04	0.19	0.02
Commercial loans	439,744	33,080	4,536	477,360	1,168	163	121	1,452	0.27	0.49	2.67	0.30
Rural loans	14,085	2,121	2,365	18,571	39	11	65	115	0.28	0.52	2.75	0.61
Total loans to customers at amortised cost	1,356,880	81,117	16,186	1,454,183	1,974	283	1,670	3,927	0.14	0.35	10.31	0.27
Impairment allowan	ce on loans t	o custome	ers	3,927								
Impairment allowand loan commitments	ce from off b	oalance she	eet	135								
Less: Impairment allo	wance			4,061								
Total net exposure				1,450,122								

The following movements in impairment allowance covering both principal and interest arrears occurred during the period:

	31 March 2025 \$000's	31 March 2024 \$000's
Opening balance	4,673	6,767
Allowances / (reductions) made during the period	12	(2,094)
Total impairment allowance (including principal and interest)	4,685	4,673

Total movement in impairment allowance and bad debt expense for the period was:

		31 Mar 2025	31 Mar 2024
	Note	\$000's	\$000's
Charged to profit or loss:			
Decrease in general impairment allowance - principal		(173)	(2,275)
Increase in specific impairment allowance - interest		185	181
Bad debts written off - principal	9c	226	308
Total impairment allowance and bad debts expense		238	(1,786)

Impairment allowances are regularly assessed by management. If the estimated value of the security is reassessed as being greater than the outstanding balance of the loan the impairment allowance is reversed.

It is reasonably possible, based on existing knowledge, that outcomes within the next financial period are different from management's assumptions which could require a material adjustment to the carrying amount of loans to customers.



For the year ended 31 March 2025

#### 9. LOANS TO CUSTOMERS, IMPAIRMENT ALLOWANCE AND BAD DEBTS WRITTEN OFF (continued)

#### (b) Impairment allowance (continued)

#### (ii) Analysis of loans to customers at amortised cost (continued)

#### Changes in ECL model assumptions and inputs

The modelled provision for ECL is an estimate of forward-looking losses based on FMT GIF's view of three different economic scenarios. FMT GIF's assumptions around the macroeconomic factors used within each scenario and the weighting applied to each scenario are key judgements applied to the ECL models. The macroeconomic variables used in the ECL model are based on current economic forecasts. The weightings assigned to each scenario reflect the uncertainty and higher potential upside and downside risks for the domestic economy.

The variables and weighting used of 31 March 2025 are presented below.

#### Scenario variables

FMT GIF's three macroeconomic scenarios have been created during the year ended 31 March 2025 as follows:

- Base case scenario (52.5%): This is FMT GIF's central scenario which assumes a continuation of recent macroeconomic trends. The
  outlook reflects unemployment decreasing from 5.2% in 2025 to 4.9% in 2026 and 4.4% in 2027. Population growth slowing from
  2.3% in 2025 to 0.9% in 2026 and 2027, and the 90 day bank bill decreasing from 5.6% in 2025 to 3.7% in 2026 and 3.3% in 2027.
- Best case scenario (5.0%): This scenario reflects more favourable macroeconomic conditions than the central scenario leading
  to a lower than expected credit losses. In this scenario, unemployment drops slightly further to 4.7% (2026) and 4.3% (2027),
  population growth slowing but only to 1.1% (2026) but then a slight increase in growth of 1.2% (2027), with the 90 bank bill
  dropping to 3.1% (2026) and 3.0% (2027).
- Worst case scenario (42.5%): This scenario reflects less favourable macroeconomic conditions than the central scenario leading
  to a higher than expected credit losses. In this scenario, unemployment remains at 5.2% in 2026, before declining to 4.5% in 2027,
  while population growth slows to 0.6% (2026) and 0.7% (2027), with the 90 day bank bill only decreasing to 4.8% (2026) and
  3.7% (2027).

#### Scenario weightings

The weightings applied to the scenarios in the calculation of ECL as of 31 March 2025 are outlined below.

Scenario weighting applied	31 March 2025	31 March 2024
Base case	52.5%	52.5%
Best case	5.0%	5.0%
Worst case	42.5%	42.5%

During the year ended 31 March 2025, macroeconomic scenarios were reviewed for the current economic conditions, and with the current market volatility resulting from global events such as 'liberation day', 'potential India and Pakistan conflict', and the ongoing 'Russia Ukraine conflict', suggests any favourable market sentiment from local events such as OCR cuts is not sufficient to suggest any changes to the FMT weightings at this stage.

#### Sensitivity of the impairment provision ECL

As noted in the accounting policy (note 3(c)) the critical accounting assumptions in determining the impairment allowance relating to ECL are the determination whether there has been a significant increase in credit risk and the use of probability weighted forward looking macroeconomic scenarios.

To provide a better understanding on the sensitivity of the credit impairment calculation based on the assumptions made, FMT GIF performed sensitivity analysis on the ECL. The sensitivity reflects the impact on the ECL:

	Base	% Change	Increase \$000's	Decrease \$000's
Unemployment	As high as 6.1%	+/- 0.5%	388	(388)
Population Growth	As high as 3.1%	+/- 0.5%	(7)	7
90 Day Bank Bill	As high as 6.5%	+/- 1.0%	180	(180)

# (c) Bad debts written off

When a bad debt is written off, the portion of expected credit losses relating to the debt (if any) is reversed.

	31 March 2025 \$000's	31 March 2024 \$000's
Bad debts written off – principal	226	308
Total bad debts written off	226	308

For the year ended 31 March 2025

# 10. CASH AND CASH EQUIVALENTS AND SHORT TERM DEPOSITS

#### (a) Cash and cash equivalents

Cash and cash equivalents comprise cash balances, call deposits, and short term deposits with a remaining term to maturity of three months or less.

Cash and cash equivalents	31 March 2025 \$000's	31 March 2024 \$000's
ANZ Bank New Zealand	157,323	183,946
Bank of New Zealand	21,018	6,034
ASB	20,987	-
Heartland Bank	-	5,327
Total cash and cash equivalents	199,328	195,307

#### (b) Term deposits

# Term deposits - current portion

Comprise deposits with a remaining term to maturity of greater than three months but less than twelve months.

Term deposits - current portion	31 March 2025 \$000's	31 March 2024 \$000's
ANZ Bank New Zealand	97,000	40,000
Bank of New Zealand	-	14,000
Total term deposits - current portion	97,000	54,000

#### Term deposits - non-current portion

Comprise deposits with a remaining term to maturity of greater than twelve months but less than twenty-four months.

Term deposits - non-current portion	31 March 2025 \$000's	31 March 2024 \$000's
ANZ Bank New Zealand	5,000	-
ASB	10,000	-
Total term deposits - non-current portion	15,000	-
	31 March 2025	31 March 2024

	31 March 2025 \$000's	31 March 2024 \$000's
Total term deposits - current portion	97,000	54,000
Total term deposits - non-current portion	15,000	-
Total term deposits	112,000	54,000

The effective interest rates on deposits held with financial institutions as at year end were as follows:

	31 March 2025	31 March 2024
Call deposits	4.14%	5.53%
Total term deposits - current portion	4.84%	5.98%
Total term deposits - non-current portion	4.38%	-

Cash and cash equivalents and term deposits are held with bank and financial institution counterparties, which are all rated A+, based on rating agency Fitch Ratings Inc. ratings.

# 11. TRADE AND OTHER PAYABLES

		31 March 2025	
	Note	\$000's	\$000's
Trade payables		3,845	3,790
Management fees payable	16b	2,541	2,323
Supervisor fees payable	16b	101	86
Accrued expenses		148	107
Loan fees payable	16b	313	-
Total trade and other payables		6,948	6,306

For the year ended 31 March 2025

#### 12. INVESTORS' FUNDS

	Year to 31 March 2025 Number of Units / \$000's	Year to 31 March 2024 Number of Units / \$000's
On issue at beginning of year	1,673,868	1,603,756
Units issued during the year	533,893	363,761
Units redeemed during the year	(304,511)	(293,649)
On issue at end of year	1,903,250	1,673,868

The investors receive quarterly distributions within 3 working days of being declared. Distributions of \$126,809,579 were declared by FMT GIF for the year ended 31 March 2025 (2024: \$115,961,069).

The following table shows the number of investments in FMT GIF, First Mortgage Trust Wholesale Fund (FMT WF)\* and First Mortgage PIE Trust (FM PIE)\* in various investment dollar bands to show funding exposure risk:

	31 March 2025 Number of Investments	31 March 2024 Number of Investments
Does not exceed \$100,000	3,252	3,180
Exceeds \$100,000 and not \$250,000	1,677	1,565
Exceeds \$250,000 and not \$500,000	999	891
Exceeds \$500,000 and not \$1,000,000	624	544
Exceeds \$1,000,000 and not \$2,500,000	283	248
Exceeds \$2,500,000 and not \$5,000,000	52	41
Exceeds \$5,000,000 and not \$7,500,000	7	6
Exceeds \$7,500,000 and not \$10,000,000	2	3
Exceeds \$10,000,000 and not \$12,500,000	4	-
Exceeds \$12,500,000	-	2
Total number of investors	6,900	6,480

<sup>\*</sup> FMT WF and FM PIE are managed by the Manager and invest in FMT GIF.

# 13. RETAINED EARNINGS

	Year to 31 March 2025 \$000's	Year to 31 March 2024 \$000's
Balance at beginning of year	13,481	9,279
Profit for the year	129,879	120,163
Distributions to investors	(126,810)	(115,961)
Balance at end of year	16,550	13,481

Retained earnings represent the net proceeds from FMT GIF's investment activities which the Manager, in consultation with the Supervisor, and in accordance with the Trust Deed have not yet distributed or credited to investors. Retained earnings includes interest in relation to some loans with interest payments in arrears that is not distributed until such time as it is received.

#### 14. FINANCIAL INSTRUMENTS

FMT GIF has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk

This note presents information about FMT GIF's exposure to each of the above risks, FMT GIF's objectives, policies and processes for measuring and managing risk, and FMT GIF's management of capital.

# (a) Risk management framework

FMT GIF's risk management policies are established to identify and analyse the risks faced by FMT GIF, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions.

#### (b) Credit risk

Credit risk is the risk of financial loss to FMT GIF if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from FMT GIF's loans to customers and deposits with banks. For risk management reporting purposes, FMT GIF considers and consolidates all elements of credit risk exposure (such as individual obligor default risk and sector risk) and has a credit policy, which is used to manage the risk.

For the year ended 31 March 2025

#### 14. FINANCIAL INSTRUMENTS (continued)

#### (b) Credit risk (continued)

#### Management of credit risk

As part of this policy the Supervisor has approved the following specific policies:

The policy of the Manager is to establish and maintain a broad range of loan investments secured by first registered mortgage over land and buildings. The skill of the Manager lies in maintaining a loan portfolio with a mix of loan types, interest rates, maturity dates and physical locations of the mortgaged properties.

#### ► Specific Policy Guidelines

Specific investment policy guidelines are agreed between the Manager and the Supervisor from time to time. These guidelines are as follows:

#### (i) Mix of loan types

The loan portfolio will be spread between residential and commercial (including farming) properties within New Zealand, with an emphasis on properties around the major cities. Lending on residential properties is limited to a minimum of 40% and a maximum of 75% of the value of FMT GIF's authorised investments. Lending on commercial properties is limited to a minimum of 15% and a maximum of 45% and, lending on rural properties is limited to a maximum of 20% of the value of FMT GIF's authorised investments.

#### (ii) Lending limits

There are limits on the maximum size of any loan in relation to both the value of the property provided as security and to the value of FMT GIF's authorised investments at the time the loan is advanced. The limits are:

- Residential 75% of an independent valuation for residential land and buildings in fee simple, 70% on developed residential sections, 50% of the lessee's interest in approved leasehold land and buildings, and 50% for vacant undeveloped residential land, or the amount of the valuer's recommendation;
- Rural 60% of an independent valuation for rural properties in fee simple (in some instances for dairy farming, this lending limit may be increased to 66.67%), 50% of the lessee's interest in approved leasehold land and buildings, and 50% for vacant rural land or the amount of the valuer's recommendation. However, advances to farming clients operating solely on leasehold land will be exceptions rather than the rule and the mortgagors will need to have substantial financial assets; and
- Commercial 66.7% of an independent valuation for commercial land and buildings in fee simple (including developed commercial sections), 50% of the lessee's interest in approved leasehold land and buildings, and 50% for vacant undeveloped commercial land, or the amount of the valuer's recommendation.
- No more than 5% of the value of FMT GIF's authorised investments will be invested in any one mortgage or advanced to
  any one borrower or related group of borrowers at the time of lending. The total of the six largest loans in FMT GIF may not
  exceed 25% of the value of FMT GIF's authorised investments.

#### (iii) Ranking

The Manager's policy is to maintain the bulk of investments in loans secured by registered first mortgages. The balance of FMT GIF is held in bank deposits at New Zealand registered banks.

### Exposure to credit risk

# ► Collateral

FMT GIF holds collateral against loans to customers in the form of mortgage interests over property. Estimates of fair value are based on the value of collateral assessed at the time of borrowing or renewal, and generally are not updated except when a loan is individually assessed as impaired.

It is not practicable to establish an estimate of the fair value of collateral held against all other loans. All loan value ratios are written within the parameters of the lending policy at the time a loan is advanced or renewed and the Manager considers that the collateral held is greater than the carrying value of the loans to customers (see note 9a).

Past due loans	Note	31 March 2025	31 March 2024
Loans to customers - principal:			
Neither past due nor impaired		1,540,371	1,423,593
Loans with principal past due but loan not impaired:			
0-30 days		8,802	965
30-60 days		-	1,849
60-90 days		1,081	150
90-180 days		4,021	3,213
180-365 days		188	5,493
365 days +		1,561	-

For the year ended 31 March 2025

## 14. FINANCIAL INSTRUMENTS (continued)

#### (b) Credit risk (continued)

#### Exposure to credit risk (continued)

Past due loans	Note	31 March 2025	31 March 2024
Loans with interest past due but loan not impaired:			
0-30 days		17,977	3,527
30-60 days		-	2,917
60-90 days		-	4,778
90-180 days		3,544	5,262
180-365 days		27,895	213
365 days +		-	-
Impaired		2,276	2,224
Specific allowance for impairment		(1,528)	(1,443)
Allowance for ECL under IFRS 9		(2,360)	(2,619)
Carrying amount – principal	9a	1,603,828	1,450,122
Past due interest receivable	Note	31 March 2025	31 March 2024
Interest receivable:			
Neither past due nor impaired		9,555	7,671
Past due but not impaired:			
0-30 days		345	125
30-60 days		250	94
60-90 days		257	69
90-180 days		729	118
180-365 days		888	5
365 days +		-	-
Impaired		797	612
Allowance for impairment		(797)	(612)
Carrying amount		12,024	8,082
Deposits with banks:			
Neither past due nor impaired		311,328	249,307
Carrying amount	10	311,328	249,307

# ▶ Past due but not impaired loans

Loans are considered past due but not impaired where contractual interest or principal payments are past due but FMT GIF believes that impairment is not appropriate on the basis of the level of collateral available or the stage of collection of amounts owed to FMT GIF. Included in past due loans are loans where interest payments continue to be made however the original term of the loan has expired, or FMT GIF has paid costs in relation to the loan or security property that the borrower is required to reimburse and therefore the loan meets the definition of a past due asset that is not impaired. In these instances, the property has been sold or refinanced with another lender and is pending completion of the transaction, or the Manager is working with the borrowers to renew the loan where appropriate, realise the security property, reduce the balance of the loan, or provide additional security. As of 31 March 2025 loans with interest in arrears had a principal loan balance of \$51,691,991 (2024: \$19,943,157). Included in this total are \$49,416,238 (2024: \$17,107,363) of loans not considered to be impaired which are secured against properties with estimated values of \$119,755,586 (2024: \$37,841,955).

#### ▶ Impaired loans

Impaired loans are loans for which FMT GIF determines that it is probable that it will be unable to collect all principal and interest due according to the contractual terms of the loan. An allowance for impairment of \$1,528,300 (2024: \$1,442,437) has been made in relation to 1 loan with a book value before impairment of \$3,072,574 (2024: 1 loan with a value of \$2,835,793).

A summary of the movement in allowance for impairment is included in note 9b. The following movements in the balances of loans (including interest receivable) considered individually impaired occurred during the year:

	Year to 31 March 2025 \$000's	Year to 31 March 2024 \$000's
Opening balance of impaired loans	2,836	9,125
Additions to loans impaired including accrued interest	3,103	581
Loans repaid or no longer impaired	(2,640)	(6,562)
Amounts written off	(226)	(308)
Closing balance of impaired loans (principal and interest)	3,073	2,836

For the year ended 31 March 2025

#### 14. FINANCIAL INSTRUMENTS (continued)

#### (b) Credit risk (continued)

#### Exposure to credit risk (continued)

#### ► Allowances for impairment

FMT GIF establishes an impairment allowance that represents its estimate of losses likely to be incurred in its loan portfolio. The Manager's assessment of the impairment allowance considers registered valuer's assessments of the property held as security in conjunction with other information available regarding the property including offers for sale. The impairment allowance is subject to estimation and uncertainty in relation to the future recoverable amount and the expected repayment date. Impairment allowances are applied against interest receivable in relation to loans identified as specifically impaired in the first instance.

#### Concentration of credit risk

FMT GIF monitors concentrations of credit risk by sector. An analysis of concentrations of credit risk at the reporting date is shown below:

		31 March 2025	31 March 2024
	Note	\$000's	\$000's
Bank and short term deposits	10	311,328	249,307
Loans over commercial property		536,831	477,360
Loans over residential property		949,870	884,246
Loans over rural property		121,015	92,577
Allowance for ECL		(2,360)	(2,619)
Allowance for specific impairment		(1,528)	(1,442)
Interest and fees receivable		12,024	8,082
Carrying amount		1,927,180	1,707,511

At the reporting date FMT GIF had aggregate credit exposure to ANZ Bank New Zealand of 13.5% (2024: ANZ Bank New Zealand of 13.3%). There is no other aggregate exposure to individual counterparties which equals or exceeds 10% of FMT GIF's equity at the reporting date.

The concentration of credit risk in counterparty loan holders owing the 6 largest amounts is 11.0% of Investor Funds (2024: 12.5%). The above table represents the maximum exposure to credit risk. At the reporting date there were no loans which exceeded 5% of Investor Funds or were there any loans exceeding 5% of Investor Funds at the preceding reporting periods.

The following table shows the number of loans held by individual counterparties in various loan dollar bands to show credit exposure risk:

	31 March 2025	31 March 2024
<\$200,000	25	27
\$200,000 - \$500,000	93	94
\$500,001 - \$1,000,000	112	134
\$1,000,001 - \$2,000,000	100	122
\$2,000,001 - \$3,500,000	52	83
\$3,500,001 - \$5,000,000	37	40
\$5,000,001 - \$7,500,000	21	21
\$7,500,001 - \$10,000,000	15	11
>\$10,000,000	34	25
Total number of individual counterparties	489	557

The loan portfolio will be spread between properties within New Zealand, but with an emphasis on properties around the major cities. FMT GIF monitors concentrations of the loan portfolio credit risk by geographic region. An analysis of concentrations of credit risk at the reporting date is shown below:

	Note	31 March 2025 \$000's	31 March 2024 \$000's
Auckland	Note	967,135	851,748
Bay of Plenty		104,560	107,071
Canterbury		164,299	127,958
Hawke's Bay		4,088	5,907
Manawatu-Wanganui		3,773	7,969
Marlborough		1,766	2,078
Nelson		13,384	9,226
Northland		3,606	3,409
Otago		76,476	57,897
Southland		2,359	2,407
Taranaki		2,695	1,311
Waikato		68,609	88,075
Wellington		193,438	187,685
Allowance for ECL		(2,360)	(2,619)
Carrying amount	9a	1,603,828	1,450,122

For the year ended 31 March 2025

# 14. FINANCIAL INSTRUMENTS (continued)

#### (b) Credit risk (continued)

#### Concentration of credit risk (continued)

Loan-to-Value ratios (LVRs) are calculated as the current loan secured by a first mortgage divided by FMT GIF's valuation of the security property at origination of the exposure. FMT GIF monitors concentrations of the loan portfolio credit risk by LVRs. An analysis of concentrations of credit risk at the reporting date by percentage of loans by LVR range is shown below:

LVR Range	31 March 2025 Percentage of Loans	31 March 2024 Percentage of Loans
Does not exceed 45%	36.3%	40.2%
Exceeds 45% and not 55%	22.8%	28.1%
Exceeds 55% and not 65%	33.8%	25.4%
Exceeds 65% and not 75%	6.1%	6.1%
Exceeds 75% and not 85%	0.7%	-
Exceeds 85%	0.3%	0.2%

Valuation of the security property at origination is the valuation at the time of loan approval, or the valuation at the time the loan is increased if an increase has occurred which requires a more up-to-date valuation.

#### (c) Liquidity risk

Liquidity risk is the risk that FMT GIF will encounter difficulty in meeting obligations associated with its financial liabilities.

#### Management of liquidity risk

FMT GIF's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to FMT GIF's reputation.

The daily liquidity position is monitored, and regular liquidity stress testing is conducted under a variety of scenarios covering both normal and more severe market conditions. FMT GIF takes monies invested by investors and lends to customers for longer periods. If an investor wishes to withdraw from FMT GIF, the Manager has up to 90 business days to repay the investor. The contractual cash flow analysis below sets out the liquidity position of FMT GIF's assets.

#### Cash reserves

The Manager has agreed with FMT GIF's Supervisor to maintain a portion of FMT GIF in liquid investments to provide for withdrawals and running expenses. This portion of FMT GIF may be partially invested in bank deposits, government securities or other managed funds.

#### Exposure to liquidity risk

The key measure used by FMT GIF for managing liquidity risk is the ratio of net liquid assets to deposits from customers (i.e. investors' funds). For this purpose, net liquid assets are considered as including cash and cash equivalents and debt securities for which there is an active and liquid market less any borrowings and commitments maturing within the next month. A similar, but not identical calculation is used to measure FMT GIF's compliance with the liquidity limit established by FMT GIF's Supervisor.

Details of the reported Fund ratio of net liquid assets to investors' funds at the reporting date and during the reporting year were as follows:

	31 March 2025	31 March 2024
As at year end		
Cash and cash equivalents and short term deposits	15.2%	13.7%
Average for the year	17.3%	16.0%
Maximum for the year	21.9%	19.5%
Minimum for the year	13.9%	9.7%

Cash and cash equivalents comprise cash balances, call deposits, and term deposits with a remaining term to maturity of three months or less. Term deposits – current portion in the statement of financial position includes term deposits with a maturity of greater than 3 months but less than one year, and term deposits – non-current portion includes term deposits with a maturity of between one and two years.

The following table combines cash and cash equivalents, short term deposits and term deposits:

	Note	31 March 2025 \$000's	31 March 2024 \$000's
Cash and cash equivalents	10a	199,328	195,307
Term deposits - current portion	10b	97,000	54,000
Term deposits - non-current portion	10b	15,000	-
Total cash and cash equivalents, and term deposits		311,328	249,307

For the year ended 31 March 2025

# 14. FINANCIAL INSTRUMENTS (continued)

#### (c) Liquidity risk (continued)

#### Residual contractual maturities for financial assets and liabilities

The following table sets out the contractual cash flows for all financial assets and liabilities.

	\$000's	\$000's	or less \$000's	months \$000's	years \$000's	years \$000's	5 years \$000's
		-					
199,328	199,621	159,328	40,293	-	-	-	-
112,000	115,329	-	35,664	63,850	15,815	-	-
1,603,828	1,702,312	48,805	781,362	529,953	334,259	5,664	2,269
12,024	12,024	2,469	8,635	753	167	-	-
1,927,180	2,029,286	210,602	865,954	594,556	350,241	5,664	2,269
6,948	6,948	-	6,948	_	-	-	-
491	491	-	491	_	-	-	-
7,439	7,439	-	7,439	-	-	-	-
1,919,741	2,021,847	210,602	858,515	594,556	350,241	5,664	2,269
	112,000 1,603,828 12,024 <b>1,927,180</b> 6,948 491 <b>7,439</b>	199,328 199,621 112,000 115,329 1,603,828 1,702,312 12,024 12,024 1,927,180 2,029,286  6,948 6,948 491 491 7,439 7,439	199,328 199,621 159,328 112,000 115,329 - 1,603,828 1,702,312 48,805 12,024 12,024 2,469 1,927,180 2,029,286 210,602  6,948 6,948 - 491 491 - 7,439 7,439 -	199,328 199,621 159,328 40,293 112,000 115,329 - 35,664 1,603,828 1,702,312 48,805 781,362 12,024 12,024 2,469 8,635 1,927,180 2,029,286 210,602 865,954  6,948 6,948 - 6,948 491 491 - 491 7,439 7,439 - 7,439	199,328 199,621 159,328 40,293 - 112,000 115,329 - 35,664 63,850 1,603,828 1,702,312 48,805 781,362 529,953 12,024 12,024 2,469 8,635 753 1,927,180 2,029,286 210,602 865,954 594,556  6,948 6,948 - 6,948 - 491 491 - 491 - 7,439 7,439 - 7,439 -	199,328       199,621       159,328       40,293       -       -         112,000       115,329       -       35,664       63,850       15,815         1,603,828       1,702,312       48,805       781,362       529,953       334,259         12,024       12,024       2,469       8,635       753       167         1,927,180       2,029,286       210,602       865,954       594,556       350,241         6,948       -       6,948       -       -       -         491       491       -       491       -       -         7,439       7,439       -       7,439       -       -	199,328       199,621       159,328       40,293       -       -       -       -         112,000       115,329       -       35,664       63,850       15,815       -         1,603,828       1,702,312       48,805       781,362       529,953       334,259       5,664         12,024       12,024       2,469       8,635       753       167       -         1,927,180       2,029,286       210,602       865,954       594,556       350,241       5,664         6,948       6,948       -       6,948       -       -       -       -         491       491       -       491       -       -       -       -         7,439       7,439       -       7,439       -       -       -       -

31 March 2024	Carrying value \$000's	Contractual cash flows \$000's	On demand \$000's	6 months or less \$000's	6-12 months \$000's	1-2 years \$000's	2-5 years \$000's	More than 5 years \$000's
Assets								
Cash and cash equivalents	195,307	195,451	177,480	17,971	-	-	-	-
Term deposits	54,000	55,836	-	23,543	32,293	-	-	-
Loans to customers	1,450,122	1,537,956	23,336	693,812	539,428	263,952	15,244	2,184
Interest and fees receivable	8,082	8,082	410	7,253	419	-	_	-
Total assets	1,707,511	1,797,325	201,226	742,579	572,140	263,952	15,244	2,184
Liabilities								
Accounts payable	6,306	6,306	_	6,306	_	-	_	_
Taxation receivable	298	298	-	298	_	-	_	_
Distribution payable	13,624	13,624	-	13,624	_	-	_	_
Total non-derivative liabilities	20,228	20,228	-	20,228	-	-	-	-
Net financial assets	1,687,283	1,777,097	201,226	722,351	572,140	263,952	15,244	2,184

Loans to customers are repayable on demand if payments are not made when contractually due. Accordingly amounts in relation to loans to customers where the original term of the loan has expired, including loans that may have interest past due or loans that are impaired, have been included in the on-demand category of the above contractual maturity tables.

The actual repayment of loans to customers may not occur at the contractual maturity date. In the normal course of business loans are advanced for a further period of time, borrowers repay loans early, or borrowers are unable to repay the loan when it falls due. FMT GIF is managed based on contractual maturity of loans to customers and liquidity risk is managed primarily by holding a portion of FMT GIF in bank deposits.

The liquidity table on the previous page does not include investors' funds due to the fact that they are classified as equity in the statement of financial position however they consist of puttable instruments that are, by their nature, capable of being put to FMT GIF within 6 months of the reporting date.

The Manager has calculated expected maturity for loans to customers using estimated repayment dates for loans to customers with a contractual repayment date that is past due and assumed that 40% (2024: 33%) of maturing loans will be renewed for a further term of 12 months on an ongoing basis.

In the normal course of business loans to customers that are not renewed will be repaid earlier or later than the contractual maturity date. In calculating the estimated maturity, it has been assumed that loans that are not renewed are repaid on the contractual maturity date and no adjustment has been made for early or late repayment of those loans.

In the normal course of business loans are advanced for a further period of time. When renewing loans the Manager considers the current and expected liquidity requirements of FMT GIF at the time the decision is made to renew the loan. Accordingly, the expected maturity schedule may change depending on the liquidity requirements of FMT GIF.

Contractual maturity is estimated to be the same as expected maturity for financial assets and liabilities other than loans to customers.

For the year ended 31 March 2025

## 14. FINANCIAL INSTRUMENTS (continued)

#### (c) Liquidity risk (continued)

#### Residual contractual maturities for financial assets and liabilities (continued)

The following table sets out an estimate of expected cash flows for all financial assets and liabilities.

31 March 2025	Carrying value \$000's	Expected cash flows \$000's	On demand \$000's	6 months or less \$000's	6-12 months \$000's	1-2 years \$000's	2-5 years \$000's	More than 5 years \$000's
Assets								
Cash and cash equivalents	199,328	199,621	159,328	40,293	-	-	-	-
Term deposits	112,000	115,329	-	35,664	63,850	15,815	-	-
Loans to customers	1,603,828	1,891,303	4,100	536,073	368,210	581,562	379,987	21,371
Interest and fees receivable	12,024	12,024	-	11,104	753	167	-	-
Total assets	1,927,180	2,218,277	163,428	623,134	432,813	597,544	379,987	21,371
Liabilities								
Accounts payable	6,948	6,948	-	6,948	_	-	-	-
Taxation receivable	491	491	-	491	-	-	-	-
Total non-derivative liabilities	7,439	7,439	-	7,439	-	-	-	-
Net financial assets	1,919,741	2,210,838	163,428	615,695	432,813	597,544	379,987	21,371

31 March 2024	Carrying value \$000's	Expected cash flows \$000's	On demand \$000's	6 months or less \$000's	6-12 months \$000's	1-2 years \$000's	2-5 years \$000's	More than 5 years \$000's
Assets								
Cash and cash equivalents	195,307	195,451	177,480	17,971	-	-	-	-
Term deposits	54,000	55,836	-	23,543	32,293	-	-	-
Loans to customers	1,450,122	1,686,067	-	517,197	410,451	495,839	253,521	9,059
Interest and fees receivable	8,082	8,082	-	7,663	419	-	-	-
Total assets	1,707,511	1,945,436	177,480	566,374	443,163	495,839	253,521	9,059
Liabilities								
Accounts payable	6,306	6,306	_	6,306	-	_	_	-
Taxation receivable	298	298	_	298	-	-	_	-
Distribution payable	13,624	13,624	_	13,624	-	-	_	-
Total non-derivative liabilities	20,228	20,228	-	20,228	-	-	-	-
Net financial assets	1,687,283	1,925,208	177,480	546,146	443,163	495,839	253,521	9,059

# (d) Interest rate risk

Interest rate risk is the risk that changes in interest rates will affect FMT GIF's income or the value of its financial instruments. The objective of interest rate risk management is to manage and control interest rate risk exposures within acceptable parameters, while optimising the return on risk.

# Management of interest rate risk

Most investments will be in loans with floating interest rates, but the Manager may maintain some fixed rate loans. The interest rates of the loans are disclosed in note 9a.

A change of 100 basis points in interest rates would have increased or decreased profit by \$19,152,000 (2024: \$16,994,000). There would be no impact on equity as any increase or decrease in profit would affect distributions to investors by an equal value.

As of 31 March 2025 there were no loans to customers with a fixed interest rate (2024: \$nil). All other loans are subject to interest receivable at floating interest rates. Interest rates on loans are continually reviewed by the Manager and these rates are varied in accordance with movements in the market. Loan agreements provide for adjustments to the interest rate on existing loans by giving 14 days written notice to loan holders.

For the year ended 31 March 2025

#### 14. FINANCIAL INSTRUMENTS (continued)

#### (d) Interest rate risk (continued)

#### Exposure to interest rate risk

Interest rate risk - repricing analysis

31 March 2025	Total \$000's	0-6 months \$000's	6-12 months \$000's	1-2 years \$000's	More than 2 years \$000's
Fixed rate instruments					
Cash and cash equivalents	40,000	40,000	-	-	-
Term deposits	112,000	35,000	62,000	15,000	-
Total fixed rate instruments	152,000	75,000	62,000	15,000	-
Variable rate instruments					
Cash and cash equivalents	159,328	159,328	-	-	-
Loans to customers	1,603,828	1,603,828	-	-	-
Total variable rate instruments	1,763,156	1,763,156	-	-	-
Total	1,915,156	1,838,156	62,000	15,000	-

31 March 2024	Total \$000's	0-6 months \$000's	6-12 months \$000's	1-2 years \$000's	More than 2 years \$000's
Fixed rate instruments					
Cash and cash equivalents	17,827	17,827	-	-	-
Tterm deposits	54,000	23,000	31,000	-	-
Total fixed rate instruments	71,827	40,827	31,000	-	-
Variable rate instruments					
Cash and cash equivalents	177,480	177,480	-	-	-
Loans to customers	1,450,122	1,450,122	-	-	-
Total variable rate instruments	1,627,602	1,627,602	-	-	-
Total	1,699,429	1,668,429	31,000	-	-

#### (e) Capital management

FMT GIF's capital consists of retained earnings and investors' funds and is not subject to any externally imposed capital requirements. See discussion on liquidity risk in Note 14(c) for capital management techniques for investors' funds.

#### (f) Sensitivity analysis

The quarterly interest distribution to investors is the quarterly net profit arising from operations, after allowing for expenses, bad debts, taxes and any other amount the Manager considers prudent to set aside in the reserve fund. If the Manager determines that it is appropriate, interest in relation to some loans with overdue interest payments may not be distributed until such time as it is received.

The key driver of this distribution is interest income from loans to customers. Given the nature of FMT GIF's structure, any increase in interest rates (i.e. income) is materially passed on to investors via the distribution, and thus an increase in one factor is mirrored in the other.

#### (g) Classification and estimation of fair values

The methods used in determining the fair values of financial instruments are discussed in note 4.

The carrying value of each class of financial instruments has been determined to be representative of the fair value of the respective instruments.

The carrying value of loans to customers with variable interest rates is deemed to be equal to their fair value in accordance to note 4(a).

For the year ended 31 March 2025

#### 15. RECONCILIATION OF THE PROFIT FOR THE YEAR WITH THE NET CASH FROM OPERATING ACTIVITIES

	31 March 2025 \$000's	31 March 2024 \$000's
Profit for the year	129,879	120,163
Adjustments for changes in working capital:		
Change in interest and fees receivable	(3,942)	736
Change in accounts payable	599	233
Change in prepayments	7	5
Change in taxation payable	193	677
Adjustments for non-cash items:		
Non cash interest adjustments*	(57,154)	(44,979)
Adjustments for items impacting investing activities:		
Bad Debts written off	226	308
Change in impairment allowance	(173)	(2,275)
Net cash from operating activities	69,635	74,868

<sup>\*</sup>Non cash interest adjustments consists of capitalised interest of \$53,745,649 and capitalised lending fees of \$3,408,678 (2024: \$41,450,040 and \$3,452,799). Included in 2024 were bad debts – interest of \$43,299 were written off and \$53,458 units were refunded to pay interest.

#### **16. RELATED PARTIES**

#### (a) Nature of relationship

FMT GIF is managed by the Manager as outlined in the product disclosure statement. The Manager makes all decisions relating to administration, investment management, investment applications, loan applications and the management of FMT GIF's mortgage portfolio. The Manager's responsibilities are set out in detail in the registered Trust Deed between the Manager and the Supervisor. The Manager does not hold or own any of the assets of FMT GIF. The Manager does not guarantee the return of principal or income to investors.

The ultimate shareholder of the Manager is CapitalGroup (FMT) Limited Partnership, the General Partner of this entity is CapitalGroup (FMT) General Partner Limited (CapitalGroup). There are common directors in the Manager and CapitalGroup.

In the normal course of business, subsidiaries of CapitalGroup, may provide loans to FMT GIF's borrowers with a second ranking mortgage as security (where FMT GIF has provided a first ranking mortgage). In each circumstance, FMT GIF will enter a Deed of Priority and Subordination with the CapitalGroup subsidiary. The terms of each Deed of Priority and Subordination restrict the rights of CapitalGroup's subsidiary, to take enforcement action and to receive loan repayments and interest from the borrower until FMT GIF has received full repayment of its loan, interest and other amounts due to it.

As of 31 March 2025, the loans to customers where a second mortgage is held by a CapitalGroup subsidiary, have a carrying value of \$51,817,461 in the Statement of Financial Position (2024: \$66,886,763).

In the normal course of business, FMT may ask a CapitalGroup subsidiary to participate in a loan to a borrower. In this circumstance, CapitalGroup's subsidiary agrees that it has no right to take enforcement action or to receive loan repayments or interest from the borrower until FMT GIF has received full repayment of its loan, interest and other amounts due to it. This operates in the same way as if a Deed of Priority and Subordination was entered into.

As of 31 March 2025, the blended loans to customers where a subsidiary of CapitalGroup is a subordinated investor, have a carrying value of \$4,637,369 in the Statement of Financial Position (2024: \$733,568).

The trustee and supervisor's role are performed by the Supervisor. The role of the Supervisor is to hold all the assets of FMT GIF on behalf of investors and to monitor compliance by the Manager with the requirements of the Trust Deed. The Supervisor's responsibilities are set out in detail in the Trust Deed. The Supervisor is required to exercise reasonable diligence to ascertain whether or not a breach of the terms of the Trust Deed or the offer of units has occurred.

The Supervisor and Manager are entitled to be indemnified against any expense or liability which may be incurred by them in relation to FMT GIF, with the exception of fraud, wilful breach of trust or dishonesty or breach of trust by the Supervisor or Manager. The Supervisor and Manager are entitled to be reimbursed by FMT GIF for all expenses, costs or liabilities incurred by them acting as Supervisor or Manager.

FMT WF and FM PIE are managed by the Manager and invest in FMT GIF.

Directors and key management personnel of the Manager are also considered related parties of FMT GIF.

For the year ended 31 March 2025

#### 16. RELATED PARTIES (continued)

#### (b) Transactions and balances

As of 31 March 2025, directors and key management personnel of the Manager, either individually or through related interests, held units to the value of \$1,782,524 in FMT GIF or FM PIE which invests in FMT GIF and received \$127,393 distributions during the year (2024 Restated\*: \$1,664,808 units held and \$89,815 of distributions received for the year).

\*In the comparative period units held of \$1,350,000 and distributions received of \$70,066 through related interests by two directors, whilst included within the total units and distributions, were not disclosed within the comparative figures. The comparatives figure have been restated.

Management fees paid to the Manager are detailed in note 5. Within accounts payable in the statement of financial position is an amount owing to the Manager of \$2,541,027 (31 March 2024: \$2,322,554).

In addition, during the year borrowers of FMT GIF have paid loan processing fees direct to the Manager of \$26,102,146 (31 March 2024: \$22,390,514). At balance date \$312,717 remains payable to the Manager (2024: \$0). The fees are loan establishment fees which are generally paid by FMT GIF across to the Manager from loan advances made to the borrower.

Supervisor fees paid to the Supervisor are detailed in note 6. Within accounts payable in the statement of financial position is an amount owing to the Supervisor of \$100,991 (31 March 2024: \$85,531)

As of 31 March 2025 FMT WF held units to the value of \$32,752,237 (31 March 2024: \$nil) in FMT GIF and received \$822,693 of distributions during the year (2024: \$nil). The value of units issued by FMT GIF to FMT WF during the year was \$32,752,237 (2024: \$nil). There have not been any units redeemed by FMT GIF to FMT WF.

As of 31 March 2025 FM PIE held units to the value of \$805,714,890 (31 March 2024: \$665,414,028) in FMT GIF and received \$52,060,760 of distributions during the year (2024: \$45,173,610). The value of units issued by FMT GIF to FM PIE during the year was \$283,695,551 (2024: \$163,141,472) and the value of the units redeemed by FMT GIF to FM PIE during the year was \$143,394,689 (2024: \$106,905,758).

#### 17. SUBSEQUENT EVENTS

There have been no material events subsequent to the reporting date that require disclosure in these financial statements.





# Independent Auditor's Report

To the Investors of First Mortgage Trust Group Investment Fund

Report on the audit of the financial statements

#### OPINION

We have audited the accompanying financial statements which comprise:

- the statement of financial position as at 31 March 2025;
- the statements of comprehensive income, changes in equity and cash flows for the year then ended; and
- notes, including material accounting policy information and other explanatory information.

In our opinion, the accompanying financial statements of First Mortgage Trust Group Investment Fund (the Fund) on pages 4 to 24 present fairly in all material respects:

- the Fund's financial position as at 31 March 2025 and its financial performance and cash flows for the year ended on that date;
- in accordance with New Zealand Equivalents to International Financial Reporting Standards (NZ IFRS) issued by the New Zealand Accounting Standards Board and the International Financial Reporting Standards issued by the International Accounting Standards Board.



## **BASIS FOR OPINION**

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of First Mortgage Trust Group Investment Fund in accordance with Professional and Ethical Standard 1 International Code of Ethics for Assurance Practitioners (Including International Independence Standards) (New Zealand) issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), as applicable to audits of financial statements of public interest entities. We have also fulfilled our other ethical responsibilities in accordance with Professional and Ethical Standards 1 and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the Auditor's responsibilities for the audit of the financial statements section of our report.

Our firm has provided other services to the Fund in relation to the investor register assurance. Subject to certain restrictions, partners and employees of our firm may also deal with the Fund on normal terms within the ordinary course of trading activities of the business of the Fund. These matters have not impaired our independence as auditor of the Fund. The firm has no other relationship with, or interest in, the Fund.



## **MATERIALITY**

The scope of our audit was influenced by our application of materiality. Materiality helped us to determine the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements, both individually and on the financial statements as a whole. The materiality for the financial statements as a whole was set at \$8,800,000 determined with reference to a benchmark of the Fund's Total Assets. We chose the benchmark because, in our view, this is a key measure of the Fund's performance.



# **KEY AUDIT MATTERS**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements in the current period. We summarise below those matters and our key audit procedures to address those matters in order that the Investors as a body may better understand the process by which we arrived at our audit opinion.

Our procedures were undertaken in the context of and solely for the purpose of our audit opinion on the financial statements as a whole and we do not express discrete opinions on separate elements of the financial statements.

#### ► The key audit matter

Expected credit loss

Refer to notes 3c and 9b in the financial statements.

The allowance for expected credit losses (the 'allowance') is a key audit matter due the financial significance of loans to customers and the high degree of complexity and judgement applied by management in estimating the individual and collective allowance. The estimate uses statistical analysis based on the entity's historical loss experience per stage allocation, business segment and macroeconomic considerations.

In addition, Specific allowances made where required and are measured as the present value of all cash shortfalls from the exposure (i.e. the difference between the cashflows due to the Fund in accordance with the contract and the cashflows that the Fund expects to receive.

The inherent subjectivity in determining the allowance requires us to assess and challenge the appropriateness of management's assumptions.







There is heightened uncertainty around forward-looking assumptions due to the current economic environment.

These factors resulted in significant audit effort being undertaken to address the risks around the recoverability of loans to customers, the determination of the related allowance for impairment and disclosure in the financial statements.

#### How the matter was addressed in our audit

Our audit procedures, amonast others, included:

- Testing key controls over loan data inputs and the identification of loans to customers where there has been a 'significant change in credit risk' of the loan.
- Assessing the Fund's methodology used in the expected credit loss (ECL) model to calculate the allowance against the requirements of NZ IFRS 9: Financial Instruments ("NZ IFRS 9").
- Verifying loan details by agreeing non-financial data such as interest rates, maturity dates and valuations to loan agreements and loan valuations respectively.
- Assessing the mathematical accuracy of the ECL model used to calculate the allowance for impairment of loans to customers.
- Testing key inputs used in the ECL model including agreeing macroeconomic factors to externally available data and assessing the accuracy of key assumptions, challenging the basis for management's determination, where different.
- For loans identified as having a 'significant increase in credit risk' and being 'credit impaired', evaluating the basis, and adequacy, of the allowance. This included inspecting externally obtained valuation reports that support the entity's security and assessing the cash
- Assessing whether there were any additional loans that ought to be included in management's individual provision through portfolio analytics (including monthly arrears analysis), inspection of Loan Committee reporting, and the related credit watchlist and board meeting minutes. We also challenged management's assessment of matured loans that were not identified as having a significant increase in credit risk.
- Assessing the Fund's significant accounting policies and disclosures in the financial statements against the requirements of NZ IFRS 9.

The judgements and assumptions made in estimating the provision for expected credit losses are reasonable. We did not identify any material issues or exceptions from our procedures.



#### OTHER INFORMATION

The Directors of the Manager, on behalf of the Fund, are responsible for the other information. The other information comprises the Directory and Chairman's Report, but does not include the financial statements and our auditor's report thereon. The Directory and Chairman's Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements our responsibility is to read the other information and in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated.

When we read the Directory and Chairman's Report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to the Directors of the Manager.



# **USE OF THIS INDEPENDENT AUDITOR'S REPORT**

This independent auditor's report is made solely to the Investors. Our audit work has been undertaken so that we might state to the Investors those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, none of KPMG, any entities directly or indirectly controlled by KPMG, or any of their respective members or employees, accept or assume any responsibility and deny all liability to anyone other than the Investors for our audit work, this independent auditor's report, or any of the opinions we have formed.



#### RESPONSIBILITIES OF THE MANAGER FOR THE FINANCIAL STATEMENTS

The Directors of the Manager, on behalf of the Fund, are responsible for:

- the preparation and fair presentation of the financial statements in accordance with NZ IFRS issued by the New Zealand Accounting Standards Board and the International Financial Reporting Standards issued by the International Accounting Standards Board;
- implementing the necessary internal control to enable the preparation of a set of financial statements that is free from material misstatement, whether due to fraud or error; and
- assessing the ability of the Fund to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations or have no realistic alternative but to do so.



# AUDITOR'S RESPONSIBILITIES FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objective is:

- to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error: and
- to issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of these financial statements is located at the External Reporting Board (XRB) website at: https://www.xrb.govt.nz/standards/assurance-standards/auditors-responsibilities/audit-report-2/

This description forms part of our independent auditor's report.

The engagement partner on the audit resulting in this independent auditor's opinion is John Kensington.

For and on behalf of:





Notes

Notes	









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First Mortgage Managers Limited, the issuer of the First Mortgage Trust Group Investment Fund and the First Mortgage PIE Trust, is licensed under the Financial Markets Conduct Act 2013 as a manager of registered schemes. First Mortgage Managers Limited is not a registered bank under the Banking (Prudential Supervision) Act 1989. For copies of our Product Disclosure Statements visit fmt.co.nz